

## Purchasing and Stores Division



Mark Raiford, CPPB.  
*Purchasing Manager*

Tara Walls, CPPB  
*Senior Purchasing Agent*

Gregory J. Kane  
*Purchasing Agent*

Mike Penney  
*Superintendent of Stores*

Dan Rodriquez  
*Purchasing Agent*

Cynthia D. Webb  
*Purchasing Agent*

1140 East Parker Street  
Lakeland, Florida 33801-2066  
Phone: (863) 834-6780  
FAX: (863) 834-6777  
TDD: (863) 834-8333

EEmail: [purch@lakelandgov.net](mailto:purch@lakelandgov.net)  
Visit our Web Site <http://www.lakelandgov.net>

Pasco Iron and Metal, LLC  
C/o Mr. Matt Goldman  
21240 Lake Patience Rd.  
Land O Lakes, FL. 34638-3654

Dear Mr. Matt Goldman,

I just wanted to drop you a short letter to let you know how very pleased we are at the City of Lakeland with the service provided by your company.

You may not be aware of the fact that for several years we had been doing business with the same company and had built a very good working relationship with them. The past company was meeting all of our needs and servicing us with no complaints. However, being a government entity we must offer up our need for service by utilizing the sealed bid process on a regular basis. I, the one who deals directly with the company during the life of the contract, was extremely reluctant about this because I was happy with who we had and not sure if a reliable company would get the new contract. Of course we did have the right to cancel the contract if service or any number of things did not get met by the new company.

So, the bid went out with the old reliable company not being awarded the contract but, Pasco Iron & Metal got it. This new company that I had no dealings with would be given an opportunity to service the city, which for me meant a new round of headaches. Well, let me say I was completely surprised and have become so relieved that Pasco Iron & Metal did get the contract. The transition from the old vendor to the new was smooth and flawless. Something I hadn't experience in the past.

Since the beginning of the contract your company and its representatives have been nothing but the best to work with. You have a great representative, Dan Meunier, who regularly checks in with us to make sure our expectations are being met. You have the most courteous and cooperative drivers I have ever met in my 32 plus years dealing with different scrap recycler/dealers, which means a lot to us.

I wanted to pass this on because for many of us we hear about the problems, poor service or uncooperative staff but rarely do we hear about the good when it happens.

I am extremely pleased that the bid process worked and brought you and your company into the light to begin doing business with the city. I hope you find great success in this endeavor and that you and your company with be doing business with the city for years to come.

Best regards,  
Mike Penney  
Superintendent of Central Stores  
City of Lakeland